
UNIMARK NEWS

1ST QUARTER, 2024



UPCOMING HOLIDAYS AND EVENTS

JANUARY 1ST NEW YEAR'S DAY**

JANUARY 15TH MARTIN LUTHER KING DAY

FEBRUARY 14TH VALENTINE'S DAY

FEBRUARY 19TH PRESIDENTS DAY

MARCH 10TH DAYLIGHT SAVINGS

MARCH 17TH ST. PATRICK'S DAY

MARCH 29TH GOOD FRIDAY

MARCH 31ST EASTER

****OFFICES WILL BE CLOSED****

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FROM OUR VICE PRESIDENT

MIKE SMITH

HAPPY NEW YEAR TO ALL OF YOU.

It is hard to believe that 2023 is already over. I hope you all enjoyed your time off with families. It was a very interesting year as we have seen team member changes and huge issues with major damages with lowboy that everyone stepped up and got corrected. Great job! One of our longest customers decided to go another direction with their work for 2024. Be ready as I do not think this will work out for them. JHT was sold to TFI, and we are still working through the changes with new ownership.

What can we expect in 2024? The OEM's are telling us that we will see a year similar as 2023 but, the forecasters are saying there will be a slight downturn for 2024. We all know it is an election year, and that may have some bearing on how the year plays out but everyone is saying 2025 will be a very busy year.

We will see the first new trailer in January. We believe this design will open new doors for traffic for Unimark on the finished vehicle side as well as the electric trucks.



For all drivers, Hino has a big year planned for 2024. Last year Hino had several supply chain issues that caused a huge reduction on trucks being built. In our meetings with Hino, those issues have been resolved, and we should see releases like we did prior to the Covid outbreak.

The drive away drivers should be live with Etrip packet. If you are not familiar, this is an expense report that is completed on their phones, that gets sent to payroll. Lowboy will have a version we will start working on this year as well. Saddle Hero, as I'm writing this, we are testing this for rail recovery. The plan is to be live with all drivers by the end of January. As far as work, during December, we had RFQ's out for Volvo, DTNA, Battle and Ford. As stated before our current OEM's are telling us similar sales forecast as 2023.

We will continue to work on improvements in staff and driver training, equipment and getting our CSA scores down. We hired a driver support person in December and the main goal will be assisting with log violations, app issues and any other issues that you may have. He will be based in Joplin. By now you should have his information.

Let's keep the lines of communication open and let's make 2024 the best year we have seen since Covid. As always, need anything just reach out to me.

**Thank you,
Mike**



**BENNIE AIKENS
JACOB BALCER
ISMAEL BERUMEN
TROY BRIDGEWATER
WILLIE BROTHERS
JOSEPH BUCK
BRAD CABRERA
DAVID CALLERI
JEREMY CAPLINGER
CHARRAY COLEMAN
O'NEIL DAVIS
ALAN DRAPER
RUBEN ELENES
NOAH FAUST
DAVID FLEMING
JEFFREY FROST
JOSE GONZALEZ
WARREN GREENE
LENNOX GREY
JARROD HAMMONDS**

**TIMOTHY HEINDEL
JOHNNIE HENDRIX
RICHARD HERSHNER
JASON HUTCHINS
BRENT JACOBS
JASON JACOBS
LA SHARON JENNINGS
DALE JIPSON
STACIE JOHNSON
DAVID KUNKEL
ALEX LEDVIN
GAVIN MACEWEN
ANDREW MCDANIEL
MIKE MCGILLIAN
JOSEPH MASTRANGELO
MATTHEW MERGLER
ALFREDO MORALES
SAMPATH NARAYAN
CRAIG PETZOLD
ROY PORTER**

**ALEX POSLUSZNY
REBECCA PRESTON
RAYMOND ROLAND
STANLEY RUSSELL
THOMAS SCHULZ
GREG SILVIS
JEFFERY WHITE
MICHAEL WINDEGUTH
HOMER WOOD**

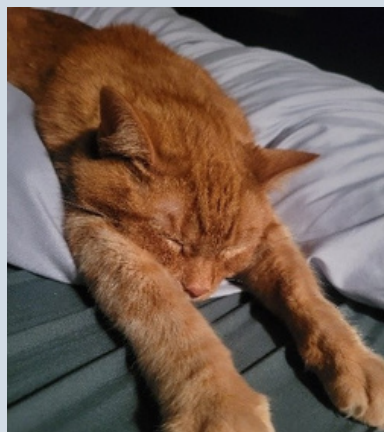


MEET SARAH WOOD



Born and raised in Columbus, Ohio, I'm a 39-year-old married mom of 2 boys. One is 9 and eats like he has a hollow leg, the other is almost 12 with the attitude of an angsty teen. I'm a true crime junkie and an avid reader. We have two cats, Joseph Aaron Purrow, and Salem, who cannot both possess their shared brain cell at the same time. My 4th wedding anniversary is coming up in January and my husband and I are in the process of finding land to build our first house.

Before coming to work for Unimark, I briefly lived in Independence, Missouri and was a deck used and boom dispatcher for TruckMovers. I loved the work, but missed home. My son and I moved back to Ohio in 2016 where I began working towards a career as an STNA. A back injury that resulted in a spinal fusion forced me to change directions. I worked with Synchrony Bank for 3 years before looking for something closer to home. I've been with Unimark for a little over a year now as a Lowboy Dispatcher, and am just happy to be part of the program.



Be Prepared For Hazardous Winter Conditions

Winter Weather Preparedness

It Can Take Up To 10 Times Longer To Stop
On Snowy Or Icy Roads

- Increase Following Distance Accordingly
- Reduce Speed By 25 Percent

Slips And Falls Are The Main Cause Of
Driver Injuries

- Watch Where You're Walking
- Use Traction Devices To Avoid Slipping

Take Precautions To Ensure Your Safety



Eliminate The Risk Of Injury Use Three Points Of Contact Throughout A Climb



Make Sure You Have

- A Firm Grip
- Firm Foot Placement

When Entering A Cab

- Walk Into The Cab

When Exiting A Cab

- Back Out Of The Cab

Beware Of Hazards

- Always Scan For Hazards

Climb Onto A Frame Using A Platform Ladder

Be Safe And Always Follow Your Training

INTRODUCING STACIE JOHNSON



Stacie Johnson served our country for 23 years in the Army and retired in 2009. Her time in the Army gave her the courage to travel alone , while opening her eyes to the beauty of other countries and their culture. She really got the travel bug and has been exploring even after leaving the Army.

After her retirement from the Army, she lived in Italy for two years and went to Ghana, Africa for four months.

Being a truck driver for Unimark allows her to see parts of our country. Some of her favorite stops are Fredericksburg, VA , Ocala, FL and Pompeii Pillar outside of Billings, MO. She says Virginia has the best antiques, Florida has bodies of water everywhere and Pompeii Pillar shows how our ancestors traveled from Missouri to Montana to start new lives in the West.



When Stacie isn't working, she loves spending time with her two nephews, Ashton and Aiden. They love to go bowling together and spend lots of time at Huntsville State Park lake in the summer. She also loves spending time with her friends Samira, Barbara and Sonja. They share the passion of making food from scratch and Sonya even grows her own vegetables and has a few fruit trees. They love to eat healthy.

Stacie plans to retire in three to four years and get back to traveling more.

Prioritizing Safety in Our Work Environment

Dear Team,

Safety is our top priority at Unimark, and we want to take a moment to share an important incident that occurred in one of our sister business units this month. It serves as a reminder for all of us to stay vigilant and prioritize safety in every aspect of our work.

In a recent incident at a yard, an employee was walking from their vehicle to the building in the dark when a driver in a single unit collided with the employee. The impact was significant, propelling the employee approximately 12 feet across the parking lot.

Several factors contributed to this unfortunate incident. The walking employee was wearing dark pants, a dark brown jacket, and no High-Visibility (Hi-Viz) clothing, making them less visible in low-light conditions. The driver, lacking flashers and preoccupied with paperwork in his right hand while driving left-handed, appears to have been moving at a speed exceeding the yard's 10 mph limit.

What makes this incident even more concerning is that the driver was initially unaware of the collision. It wasn't until they started backing up, looked around to clear the area, and saw their injured co-worker attempting to get up off the ground that they realized what had occurred.

This incident underscores the importance of adhering to safety protocols and being aware of our surroundings, especially in areas with potential hazards. Everyday, our drivers are at terminals, customers, hotels, and truck stops that have multiple hazards which include blind spots, pedestrians, and obstacles. Make yourself noticeable by wearing High-Visibility clothing, especially in environments with low visibility. This simple measure significantly enhances your visibility to others, reducing the risk of accidents. Each of us plays a crucial role in maintaining a safe work environment. Take responsibility for your actions, make choices that prioritize safety, and operate in a manner that minimizes risks to yourself and those around you.

By learning from this incident and collectively committing to a culture of safety, we can ensure the well-being of our team members and create a secure working environment for everyone. Your cooperation and dedication to safety are invaluable as we work together to prevent such incidents in the future.

Unimark Safety Department



MEET LOWBOY DRIVER

SCOTT KUNKEL

Scott has driven trucks for most of his life, starting with helping out driving for local farmers in his teens and then getting his CDL at age 21.



He's moved a bit of everything over his career, from hauling campers, to moving equipment using a step-deck trailer and a flatbed trailer. He really enjoys moving vehicles with his truck and trailer because it allows him to see the United States and Canada while also keeping him in good shape and moving more.

His pride and joy is his 1988 Kenworth W900B. He's done quite a bit of work to it since he purchased it like swapping out the rear end, swapping out the 15 double over deep reduction for a 13 speed tall overdrive and he has inframed it.

When not at work, he loves to spend time with his wife and their 18-year-old daughter. He also really loves to work on his hobby of model rail-roading.

NORM BRUNETTE

DIRECTOR OF CANADIAN OPERATIONS



Another year has been completed and we at Unimark Transportation would like to pass along a very special thanks to all for their continued support throughout 2023 and all the years prior! If it was not for you, our drivers and staff, we would not have seen the success and growth that has been evident in 2023...

This past year has been another encouraging year, following up from a very successful 2022. The year was full of surprises both for me personally and professionally; we can only thank you, the drivers for our continued success.

Looking forward to a busy 2024.

From our staff and families; to you and yours, we want to wish you the very best in the New Year!