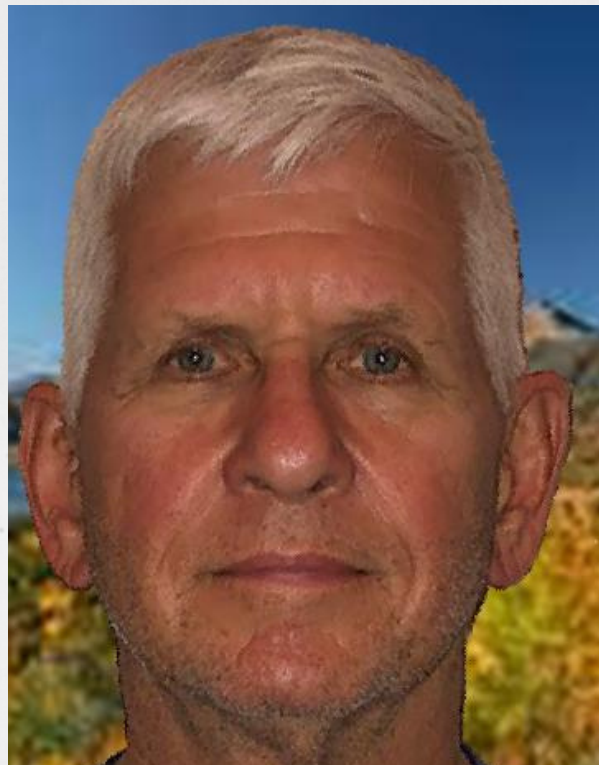


3RD QUARTER 2023

Unimark News

UNIMARK TRUCK TRANSPORT





MARK WENTLENT
PRESIDENT

SUMMERTIME AND SUMMER SAFETY

Summertime brings so many thoughts and memories to mind.

Warm weather, summer break from school, family vacations, swimming at the beach or local water hole, cookouts, fishing trips and so many more things that are fun during the “dog days of summer”. Besides the fun stuff, summer also brings some special conditions we need to be aware of and guard against.

With summer comes kids. School is out and children are everywhere! They cross streets without looking, run between cars to get a loose ball, and generally are not aware of the dangers of traffic, so it is up to us to be aware for them. When off the expressways be vigilant of folks and children sharing the streets. Keep within the speed limits, stop at stop signs and make sure we are always clearing our loads with turning and moving down these some very busy and narrow streets.

With summer comes heat. Make sure you are dressing appropriately for the weather and you drink a lot of water.

Hydrating is essential for keeping your bodies functions working properly. Heat exhaustion and heat stroke are serious issues. When undocking take your time, follow the procedures and if you start feeling faint or light-headed, get a drink and take a break.

With summer comes summer storms. Stay up on weather conditions in route and at drop-off locations. If you find yourself driving in a downpour, slow down or even pull over at a safe place until the storm passes. If you can't see you can't drive. Thunderstorms are very dangerous especially if you are out undocking or doing walk arounds at rest stops. If there is lightening in the area, stay under cover. Lightening can strike a distance away and still get you. Generally, these storms are short-lived so just wait it out.

As I stated at the beginning of this article summer is a fun time, vacation, and plans to meet with family and friends. I encourage each of you to take advantage of your home time, you earned it. However, when you are working please keep your thoughts on the task. When you are driving, please stay focused on driving. Things happen too fast on the road and a little bit of day dreaming about the BBQ this weekend could resolute in tragedy. When you are undocking or other tasks again, stay focused...these are very high-risk tasks and it takes complete effort to insure you are keeping yourself and others safe.

When you are off, safety is not. Please factor in safety to all your off-duty activities. Swimming, cookouts, going on vacation, whatever your plans they will be more enjoyable if no one gets hurt or has an accident.

Bottom line, summer is a fun time and I certainly want each of you to enjoy your families, friends and relax on your time off, you earned it. Just do it with the approach "safety first". And if you do, I believe as you think back on your summer events it will surely bring a smile to your face.



Adams, Justin
Altidor, Dorlens
Aulds, Cam B.
Biro, David
Blaisdell, Joseph
Bonner, Moneshia S
BreauX, Carlos
Bringas Solari, Jonathan
Broadway Jr., John
Bryant, Gary
Burkes, Charles E
Bynoe, Anthony A
Carroll, Kendall
Castro, Andres Alvarado
Cobbs, Leland
Cogar, Minter D
Covey, Dylan
Cowan, Rodney S
De La Fuente, Celestino
Diaz-Guzman, Rogelio
Draper, Jeffrey
Duck, John

Elkey, Anthony T
Elliott, Sean
Etienne, Marvin
Ewald, Timothy G
Figueroa Santiago Jr., Wilson
Fleming, Bert
Fluker, Jeremy S
Ghent, Jason
Graphia, Anthony M
Green, Christopher
Headen (Walker), Diane L
Herrington, Gregory
Hill, Norman
Jorge, Manuel
King, David R
Krile, Daniel
Lawrence, Ogar
Markovic, Sasa
Marquis, Jean
Matias, Gilberto
Meisenheimer, Treig
Miller, Gary

Miller, Jerry
Nieto, Aaron
Oliver, George
Ridore, Yvon
Rife, Roderick
Risteski, Zoran
Rosenogle, James
Rowden, Derrick
Rudd, Scot
Sanchez, Christopher
Shouse, Edward
Smith, Dennis
Summers, Christopher
Talley, Stephen
Taylor, Michael T.
VanHoosear, Robert
Vasquez, David J.
Wartinger, Raymond
Waters Jr., Ed
White, Dyable
Williams, Nicholas
Yovich, Shane

UPCOMING *Events*

JULY 13-15, 2023 WALCOTT TRUCKERS JAMBOREE (WALCOTT, IA)

UNIMARK WILL HAVE A BOOTH SET UP TO SHOW WHAT WE HAVE TO OFFER DRIVERS. OWNER OPERATORS CAN ENTER THEIR TRUCKS IN THE TRUCK BEAUTY CONTEST.

SEPTEMBER 21-23, 2023 TRUCKERS JAMBOREE (JOPLIN, MO)

THIS EVENT WILL BE HELD IN CONJUNCTION WITH THE GUILTY BY ASSOCIATION TRUCK SHOW BENEFITING THE SPECIAL OLYMPICS. THIS IS PROBABLY THE LARGEST TRUCK CONVOY IN THE US AND QUITE THE SIGHT TO SEE. OWNER OPERATORS ARE WELCOME TO PUT A TRUCK IN THE CONVOY.

WE ARE ALWAYS NEEDING DRIVERS AT THESE EVENTS TO BE THERE TO HELP ANSWER QUESTIONS AND EXPLAIN THE JOB. IF YOU ARE INTERESTED IN PARTICIPATING, PLEASE CALL RECRUITING AT 866-254-2884.

Introducing Unimark Driver Cam Aulds



Cam has done a little bit of everything as far as occupations go. From working in radio, touring with a men's a-cappella group all over the U.S., traveling working for General Motors and being a cop in Houston, TX, he has certainly lead an interesting life.

Cam came to drive for Unimark by way of Roehl Transport and we couldn't be happier he decided to leave Roehl. Cam is one of few drivers to achieve one million accident free miles with us. He was in Springfield, Ohio recently for our driver's meeting, where he received a special Unimark jacket to commemorate his remarkable achievement. Congrats, Cam!

Cam credits Unimark's support staff for being the reason he's still out there running for us.

"The various safety people have always been willing to listen as issues came up. Our payroll department has always answered the phone when I call and I have never had dealings with them that were unsatisfactory. The most important reason I am still here is because I've had great dispatchers at Unimark over the years."

When not running firetrucks, Cam enjoys spending time with his wife of forty-five years, their four children and twelve grand-children.

**MIKE SMITH
VICE-PRESIDENT**



This quarter I want to cover equipment that we use to deck as well as the equipment we use to load lowboys. The cost of everything from wire ties to the loading ramps and saddles has greatly increased over the last couple of years and as an organization we spend well into seven figures annually to replace this equipment. Where does this money come from? Profit margins. How does this effect you? Driver raises, benefits or improvements.



AS A DRIVER HOW CAN YOU HELP?

- 1. See something, say something.** When arriving at a location and you see a mess, equipment being thrown away or being mis-handled, communicate it. My cell number is 626-488-9376. Text me a picture, call me and I will get it taken care of for us.
- 2. Ensure saddles and rails are delivered to the correct location** so the recovery teams know where the equipment is so we can stop losing equipment and spending additional money locating equipment. If you see equipment that you think has been there a long time send me picture or a saddle number and I can take it from there.
- 3. Handling of equipment.** We have spent a lot of money repairing and replacing lowboy equipment for mainly mis-handling of the equipment. Drivers are throwing dollies on the ground or in the belly of the trailers and breaking the axle guides off. Not properly using ramps correctly and breaking the ends off. (This is the reason of the angle change in the ramps to add 40% more strength in the ramps).
- 4. Not taking the time to ensure equipment is placed correctly at delivery.** On the rails, air lines are being cut instead of using the quick connects and all equipment is not installed in the tool box so the lid can close. All reusable decking supplies should be put in the bags without trash and saddles placed in the correct location.

There are several ideas being worked on to improve the equipment collection at delivery locations, more to follow on this. None of us are as smart as all of us, If you have any ideas please send them to me and I will send them up the chain. msmith@unimarktransport.com. I also know we are just one piece of the puzzle but we can control how we perform and when we see something say something to make big improvements.

THANK YOU, MIKE

Meet Kim Gregory



Kim is the safety supervisor for Unimark. She spends her days reviewing drivers safety and compliance records, damage claims, equipment files, insurance records and assists with new drivers on boarding.

Kim is a great team player and helps all departments at Unimark. If you've had the pleasure of speaking to Kim you know that she is so witty and one of the funniest people you will ever meet.

Growing up, Kim's father was a truck driver in the oil industry and starting with the company in December of 1999 was an easy transition for her, as she has been around trucking her whole life.

Kim has been married for thirty-five years to Jake and has two children, Jaryd and Kori, two grandchildren, Jaydon and Maddison, and her seven granddogs.

Outside of work, Kim enjoys spending time cheering for her grandkids at their sporting events, watching her husband's softball tournaments and keeping up with her nephew, Isaiah, an All-American football player at South Dakota State University. She says we will be seeing him playing in the NFL soon!

She loves spending time with her family and friends. They are very active and enjoy kayaking, playing around the pool and going camping. Her favorite hobby though is researching family history and she loves to share her incredible findings.

Kim has seen many changes over the years but one thing remains constant in her mind, the fact that we have the best drivers in the country and without them this company wouldn't exist, and for that she is grateful.

WE TAKE SAFETY SERIOUSLY



Meet Jerry Watkins Terminal Manager, Salem, VA



While growing up in the woods of West Virginia, Jerry learned at a young age from his parents that working hard was utmost important in life. His father would often say, "work until the job is done." Jerry does just that for Unimark.

As terminal manager for Unimark in Salem, Jerry works hard prepping the trucks that come in, pairing them into loads and once the drivers arrive, assisting the drivers in loading them on lowboy trailers. His days are non-stop.



Although, Jerry 's training and jobs in the past have been doing welding projects, he feels he has really found a new career with Unimark.

"Due to Covid in 2019, there were layoffs and shutdowns, I had to look for a job to pay the bills until my next welding job and that lead me to interview with Unimark. The drivers are great, always giving me advice, the office staff and dispatchers do a great job keeping me busy."

We're thrilled to have Jerry as part of our team. His hard work and dedication are an inspiration to everyone around him.



HEAR THAT MARCHING BAND PLAYING PATRIOTIC MUSIC? SMELL THOSE HOT DOGS COOKING ON THE GRILL? SEE THOSE FIREWORKS EXPLODING IN THE NIGHT SKY? THEN IT MUST BE INDEPENDENCE DAY!

ALSO CALLED THE FOURTH OF JULY, INDEPENDENCE DAY MARKS THE HISTORIC DATE IN 1776 WHEN THE DECLARATION OF INDEPENDENCE WAS APPROVED BY THE CONTINENTAL CONGRESS. THE WRITTEN DECLARATION STATED THAT THE AMERICAN COLONIES WERE TIRED OF BEING RULED BY GREAT BRITAIN. THEY WANTED TO BECOME THEIR OWN COUNTRY.

A GROWING ANGER

BEFORE THE DECLARATION, AMERICA WAS PART OF THE KINGDOM OF GREAT BRITAIN (NOW CALLED THE UNITED KINGDOM). IN THE 1600S, PEOPLE CAME FROM GREAT BRITAIN TO SETTLE IN WHAT IS NOW NORTH AMERICA. BETWEEN 1607 AND 1732, THE BRITISH FOUNDED 13 COLONIES: VIRGINIA, NEW YORK, MASSACHUSETTS, MARYLAND, RHODE ISLAND, CONNECTICUT, NEW HAMPSHIRE, DELAWARE, NORTH CAROLINA, SOUTH CAROLINA, NEW JERSEY, PENNSYLVANIA, AND GEORGIA.

AS THESE COLONIES GREW, THE PEOPLE WHO LIVED THERE THOUGHT THE BRITISH GOVERNMENT TREATED THEM UNFAIRLY. FOR INSTANCE, THEY HAD TO PAY TAXES ON ITEMS SUCH AS TEA AND ALLOW BRITISH SOLDIERS TO STAY IN THEIR HOMES. THE COLONISTS HAD TO FOLLOW THESE LAWS BUT COULDN'T DO ANYTHING TO CHANGE THEM. THE COLONISTS REBELLED. AS A RESULT, THE REVOLUTIONARY WAR BETWEEN THE COLONISTS AND GREAT BRITAIN BEGAN IN 1775.

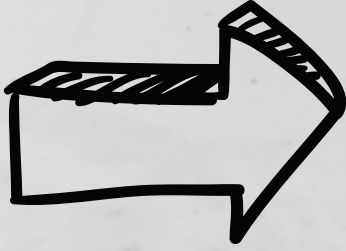
FIGHTING WASN'T ENOUGH THOUGH. THE COLONISTS DECIDED THEY NEEDED TO DECLARE THEIR INDEPENDENCE IN WRITING TO EXPLAIN THEIR REASONS AND GAIN SUPPORT FROM OTHER COUNTRIES LIKE FRANCE. ON JULY 4, 1776, A SMALL GROUP OF REPRESENTATIVES FROM THE COLONIES—CALLED THE CONTINENTAL CONGRESS—ADOPTED THE DECLARATION OF INDEPENDENCE.



DECLARING INDEPENDENCE

WRITTEN BY A COMMITTEE LED BY THOMAS JEFFERSON THE DOCUMENT WAS SIGNED BY PEOPLE FROM ALL 13 COLONIES. BUT THE BRITISH GOVERNMENT DIDN'T ACCEPT IT. SO THE COLONISTS CONTINUED TO FIGHT FOR INDEPENDENCE UNTIL THEY FINALLY DEFEATED GREAT BRITAIN IN 1783.

THE DECLARATION OF INDEPENDENCE, NOW HOUSED AT THE NATIONAL ARCHIVES IN WASHINGTON D.C., IS RECOGNIZED AROUND THE WORLD AS AN IMPORTANT MESSAGE OF SELF-GOVERNANCE AND HUMAN RIGHTS. THE SECOND SENTENCE SAYS IT ALL: THAT ALL PEOPLE ARE CREATED EQUALLY AND HAVE RIGHTS THAT INCLUDE LIFE, LIBERTY, AND THE PURSUIT OF HAPPINESS. (FUN FACT: JEFFERSON, WHO WOULD BECOME THE THIRD U.S. PRESIDENT, WROTE THAT SENTENCE!) TODAY THE UNITED STATES AND GREAT BRITAIN ARE FRIENDS. MOST AMERICANS STILL CELEBRATE INDEPENDENCE DAY, OFTEN WITH PARADES AND FIREWORKS. HISTORIANS THINK THIS IS THANKS TO A LETTER WRITTEN BY JOHN ADAMS, WHO HELPED WRITE THE DECLARATION AND WOULD ALSO GO ON TO BE THE SECOND U.S. PRESIDENT. IN HIS LETTER TO HIS WIFE, ABIGAIL, ADAMS PREDICTED THAT THE COLONISTS' INDEPENDENCE WOULD BE CELEBRATED BY FUTURE GENERATIONS AS AN ANNUAL FESTIVAL WITH PARADES AND BONFIRES. IT'S NO WONDER THAT THIS HOLIDAY HAS TURNED OUT TO BE SUCH A BLAST!



Meet Lowboy driver, Dave Wendel

Out of high school, Dave attended a trade school, taking classes in Heavy Diesel Mechanics and Equipment Repair. This led him to working for local truck dealerships in their diesel engine department. While working on these big rigs, he decided he would really love to get behind the wheel so he bought his first truck, a 1974 Ford LT Louisville 9000 day cab and he's been on the road ever since.



Dave has been hauling trucks across the country for thirty-eight years now. He enjoys seeing the country and especially all the friends he has made along the way.

When he's not out on the road, he enjoys spending time with his wife of over thirty-five years, Julie, his biggest supporter.

They have two sons together, Matthew and Marcus. Both boys have graduated from Michigan State University and have thriving careers of their own now.

Dave has lots of hobbies to keep him busy when he's at home. He loves golfing, camping and riding his snowmobile. He also enjoys working on his 2012 Kenworth, getting it ready for his next run for Unimark.



MEET DRIVER JOHN JUSTUS



John has been driving for Unimark Canada since 2007.

He has a large farm so most of his runs for us take place within six to seven months out of the year. The farm keeps John very busy, especially in the summer.



On the farm they grow corn, soybeans and hay. He also has a small herd of beef cows. They are grass-fed and sold directly to consumers. Any spare time John has goes to running his big baling business, where he puts up hay for some local dairies.

While John is out driving for us, his son and wife take care of the farming so he never has to worry about things being taken care. Without them running things at home, he wouldn't be able to go out on the road for Unimark. "I'm blessed with such a good wife and son," John told us.

For fun, John says he loves to go hunting...for turkey in the spring and deer in the fall.